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IN THE COURT OF COMMON PLEAS OF ALLEGHENY COUNTY, PENNSYLVANIA

COMMONWEALTH OF PENNSYLVANIA, BY MICHELLE A. HENRY ATTORNEY GENERAL,

Petitioner, : CIVIL DIVISION

v. Endowed: Docket # GD-23-006976

AM PROTECTION, INC.;

:

and

MARIAM NASRATI, Individually and as Owner of AM Protection, Inc.

:

Respondents.

ASSURANCE OF VOLUNTARY COMPLIANCE

AND NOW, comes the Commonwealth of Pennsylvania, by Attorney General, Michelle A. Henry ("Commonwealth" or "Petitioner"), which caused an investigation to be made into the business practices of AM Protection, Inc. and Mariam Nasrati, individually and as owner of AM Protection, Inc. ("Respondents") pursuant to the *Pennsylvania Unfair Trade Practices and Consumer Protection Law*, 73 P.S. § 201-1 *et seq.* ("Consumer Protection Law"); the Pennsylvania *Telemarketer Registration Act*, 73 P.S. § 2241 *et. seq.* ("TRA"), and the Federal <u>Telemarketing Sales Rule</u>, 16 C.F.R. 310 *et seq.* ("TSR"), and in support thereof states the following:

DEFINITIONS

- "Telemarketing" or "Telemarketing Campaign" shall mean a "plan, program or campaign which is conducted to induce the purchase of goods or services..., by use of one or more telephones and which involves more than one telephone call," as defined by 73 P.S. § 2242 and 16 C.F.R. § 310.2(gg).
- "Telephone Solicitation Call" shall mean a "call made to a residential, business or wireless telephone subscriber for the purpose of soliciting the sale of any consumer goods or services or for the purpose of obtaining information that will or may be used for the direct solicitation of a sale of consumer goods or services," as defined by 73 P.S. §2242.
- "Outbound Telephone Call" shall mean a "telephone call initiated by a telemarketer to induce the purchase of goods or services..." as defined by 16 C.F.R. § 310.2(x).
- "Telemarketer" shall mean "[a]ny person or business which, in connection with telemarketing, initiates or receives telephone calls to or from a consumer in this Commonwealth, or when the person or business acting in connection with telemarketing is located within this Commonwealth when such calls are initiated or received, as defined by 73 P.S. §2242 and 16 C.F.R. § 310.2(ff).
- "Telephone Subscriber" shall mean any person residing, or entity located, within the Commonwealth of Pennsylvania that utilizes wire line telephone service numbers and/or wireless telephone service numbers.
- "Robo-Call" shall mean "a telephone solicitation call made to a large number of people, using a computerized autodialer, to deliver a prerecorded telemarketing message," as defined by 73 P.S. §2242.
- "DNC List" or "Do Not Call List" shall mean "a list of residential, business or wireless telephone subscribers who have notified the list administrator of their desire not to receive telephone solicitation calls," as defined by 73 P.S. § 2242.
- "VOIP" shall refer to Voice over Internet Protocol.
- "Express Consent" shall mean a written and signed agreement whereby a Telephone Subscriber, who is on the DNC list, authorizes a specific Telemarketer to place outbound calls to the Telephone Subscriber's telephone number.

PARTIES

WHEREAS, Petitioner is the Commonwealth of Pennsylvania, by Attorney General Michelle A. Henry, with offices located at 15th Floor, Strawberry Square, Harrisburg, Pennsylvania 17120;

WHEREAS, Respondent AM Protection Inc. is a Delaware Corporation with a principal place of business located at 2700 North Main Street, Suite 601, Santa Ana, California, 92705-6668:

WHEREAS, Respondent Mariam Nasrati is an adult individual and is the owner and sole shareholder of AM Protection, Inc. and resides at 417 North McClay Street, Santa Ana California, 92701;

WHEREAS, Respondent Mariam Nasrati directed, controller, ratified, approved or otherwise participated in the acts and practices set forth herein;

BACKGROUND

WHEREAS, Respondents have engaged in trade and commerce within the Commonwealth of Pennsylvania by advertising, marketing, offering to sell, selling, and/or providing vehicle warranty services to Pennsylvania consumers;

WHEREAS, Respondents advertised, marketed, and offered to sell the vehicle warranty services by making Outbound Telephone Calls and Telephone Solicitation Calls by targeting Pennsylvania Telephone Subscribers;

WHEREAS, pursuant to Section 2243(a) of the *TRA*, 73 P.S. § 2243(a), a Telemarketer is required to register with the Pennsylvania Office of Attorney General at least 30 days prior to offering for sale consumer goods or services through any medium;

WHEREAS, at all times relevant and material hereto, Respondents failed to register as a Telemarketer before initiating the Telemarketing calls, as required by Section 2243 of the *TRA*, 73 P.S. § 2243(a);

WHEREAS, at all times relevant and material hereto, Respondents conducted the Telemarketing calls by utilizing a VoIP system;

WHEREAS, at all times relevant and material hereto, Respondents' Telemarketing Solicitation Calls consisted of Robo-Calls made to Pennsylvania Telephone Subscribers;

WHEREAS, pursuant to Section 2245 of the *TRA*, 73 P.S. § 2245, Telemarketers are required to promptly disclose to any consumer during the initial telephone contact the purpose of the call, the name of the telemarketer or telemarketing business and what the telemarketer or telemarketing business is selling;

WHEREAS, based on the Commonwealth's investigation, Respondents made solicitation calls to Telephone Subscribers without first clearly, affirmatively, and expressly stating (1) the identity of the seller, (2) the purpose of the call is to sell goods or services, (3) the nature of the goods or services; and (4) that no purchase or payment is necessary to be able to win a prize or participate in a prize promotion if a prize promotion is offered as required by Section 201-2(4)(xvii) of the *Consumer Protection Law*, 73 P.S. § 201-2(4)(xvii);

WHEREAS, based on the Commonwealth's investigation, Respondents failed to disclose to the Telephone Subscriber (1) the purpose of the call, (2) the name of the telemarketer or telemarketing business, and (3) what the telemarketer or telemarketing business is selling, as required by Section 2245 of the *TRA*, 73 P.S. § 2245;

WHEREAS, the Commonwealth maintains a DNC list of Pennsylvania Telephone Subscribers;

WHEREAS, based on the Commonwealth's investigation, Respondents' Telemarketing Campaign consisted of placing Robo-Calls to Telephone Subscribers who are on the DNC List;

WHEREAS, pursuant to Section 310.4(b)(1)(iii)(B)(1) of the *TSR*, 16 C.F.R. § 310.4(b)(1)(iii)(B)(1), and Section 2242 of the *TRA*, 73 P.S. § 2242, a Telemarketer is prohibited from placing Telemarketing Calls to Telephone Subscribers on the DNC List, unless the Telemarketers obtains the Express Consent or Express Request from the Telephone Subscriber;

WHEREAS, based on the Commonwealth's investigation, Respondents failed to obtain the Express Consent or Express Request from Telephone Subscribers on the DNC List before initiating the Outbound Calls;

WHEREAS, pursuant to Section 2245.2(a) of the *TRA*, 73 P.S. § 2245.2(a), "[N]o telemarketer shall initiate or cause to be initiated a telephone solicitation call to a telephone number of a residential or business telephone subscriber who does not wish to receive telephone solicitation calls and has caused his name, address and telephone number to be enrolled on a [DNC] list";

WHEREAS, Section 2245.2(l)(1)(ii) of the *TRA*, 73 P.S. § 2245.2(l)(1)(ii), provides, in part, that a Telemarketer that uses Robo-Calls "shall provide notice to a called number, at the beginning of the call, stating how a called person can opt out of receiving future telephone solicitation calls from that telemarketer...";

WHEREAS, based on the Commonwealth's investigation, Respondents placed Robo-Calls which failed to provide how a called person can opt out of receiving future telephone solicitation calls from the Respondents, as required by Section 2245.2(l)(1)(ii) of the *TRA*, 73 P.S. § 2245.2(l)(1)(ii);

WHEREAS, pursuant to Section 310.4(b)(1)(v) of the TSR, 16 C.F.R. § 310.4(b)(1)(v), it is an abusive telemarketing act or practice and a violation of the TSR for a telemarketer to initiate any outbound [Robo-Calls];

WHEREAS, under Section 310.4(b)(1)(v)(A)(i)-(iv) of the *TSR*, 16 C.F.R. § 310.4(b)(1)(v)(A)(i)-(iv), [Robo-Calls] may be placed only to individuals who have provided the seller with a signed, written agreement to receive such calls that:

- The seller obtained only after a clear and conspicuous disclosure that the
 purpose of the agreement is to authorize the seller to place prerecorded calls to
 such person;
- ii. The seller obtained without requiring, directly or indirectly, that the agreement be executed as a condition of purchasing any good or service;
- iii. Evidences the willingness of the recipient of the call to receive calls that deliver prerecorded messages by or on behalf of a specific seller; and
- iv. Includes such person's telephone number and signature;

WHEREAS, at all times relevant and material hereto, Respondents failed to obtain the Express Consent from the Telephone Subscribers on the DNC List before placing the Outbound Robo-Calls, as required by Section 310.4(b)(1)(v)(A)(i)-(iv) of the *TSR*, 16 C.F.R. § 310.4(b)(1)(v)(A)(i)-(iv);

WHEREAS, pursuant to Section 2245(a)(9) of the TRA, engaging in any deceptive or abusive telemarketing act or practice in violation of the TSR is also a violation of the TRA, 73 P.S. \$ 2245(a)(9);

WHEREAS, pursuant to Section 2246(a) of the *TRA*, 73 P.S. § 2246(a), a violation of the *TRA* is also a violation of the *Consumer Protection Law*;

VIOLATIONS

WHEREAS, based upon the Commonwealth's investigation, Respondents have engaged in conduct, which violates the *TRA*, *TSR*, and *Consumer Protection Law*, as more fully set forth below:

- 1. Offering for sale goods or services without registering as a telemarketer with the Office of Attorney General, in violation of Section 2243(a) of the TRA, 73 P.S. § 2243(a);
- 2. Initiating or causing to be initiated telephone solicitation calls to consumers without registering as a telemarketer in violation of Section 2243(b) of the *TRA*, 73 P.S. § 2243(b);
- 3. Failing to provide a surety bond in the sum of \$50,000 in a form prescribed by the Office of Attorney General for the indemnification of any person suffering a loss as the result of any fraud, misrepresentation, or violation of the *Consumer Protection Law* in violation of Section 2244(b) of the *TRA*, 73 P.S. § 2244(b);
- 4. Initiating or causing to be initiated telephone solicitation calls to consumers who registered their names, telephone numbers, and addresses on the DNC list, in violation of Section 2245.2(a) of the *TRA*, 73 P.S. § 2245.2(a);
- 5. Initiating outbound telephone calls that deliver prerecorded messages, in violation of Section 310.4(b)(1)(v) of the *TSR*, 16 C.F.R. § 310.4(b)(1)(v);
- 6. Failing to obtain an "express request" from consumers on the DNC list prior to initiating telemarketing calls, as required by Section 2242 of the *TRA*, 73 P.S. § 2242;
- 7. Failing to obtain an Express Consent to contact consumers who have registered their phone numbers on the DNC list, as required by Section 310.4(b)(1)(iii)(B)(1) of the *TSR*, 16 C.F.R. § 310.4(b)(1)(iii)(B)(1), including, but not limited to:
 - a. Failing to obtain a written agreement clearly evidencing the consumer's authorization that calls made by or on behalf of a specific party may be placed to the consumer's telephone number; and
 - b. Failing to obtain the consumer's signature;
- 8. Failing to obtain an "express agreement in writing" from consumers prior to initiating telephone calls delivering a prerecorded message, as required by Section 310.4(b)(1)(v)(A)(i)-(iv) of the *TSR*, 16 C.F.R. § 310.4(b)(1)(v)(A)(i)-(iv) including, but not limited to:

- a. Failing to provide consumers with a clear and conspicuous disclosure that the purpose of the agreement is to authorize receiving telemarketing calls that deliver prerecorded messages, 16 C.F.R. § 310.4(b)(1)(v)(A)(i);
- b. Failing to seek consumers' consent to receive telemarketing calls that deliver prerecorded messages by or on behalf of a specific seller, 16 C.F.R. § 310.4(b)(1)(v)(A)(iii); and
- c. Failing to obtain the consumer's signature, 16 C.F.R. § 310.4(b)(1)(v)(A)(iv);
- 9. Initiating outbound telephone calls that deliver prerecorded messages, in violation of Section 310.4(b)(1)(v) of the *TSR*, 16 C.F.R. § 310.4(b)(1)(v); and
- 10. Failing to provide notice to a called number, at the beginning of the call, stating how a called person can opt out of receiving future telephone solicitation calls from that telemarketer, as required by Section 2245.2(l)(1)(ii) of the *TRA*, 73 P.S. §2245.2(l)(1)(ii);

WHEREAS, Section 2245(a)(9) of the *TRA* prohibits engaging in any deceptive or abusive telemarketing acts or practices in violation of *TSR*, 73 P.S. § 2245(a)(9);

WHEREAS, pursuant to Section 2246(a) of the *TRA*, a violation of the *TRA* is a violation of the *Consumer Protection Law*, 73 P.S. § 2246(a);

WHEREAS, the aforesaid acts and practices constitute "unfair methods of competition" and/or "unfair or deceptive acts or practices," as prohibited by Section 201-3 of the *Consumer Protection Law*, as defined by Section 201-2(4)(ii), (iii), (xvii), and (xxi) by:

- 1. Causing likelihood of confusion or of misunderstanding as to the source, sponsorship, approval or certification of goods or services, 73 P.S. § 201-2(4)(ii);
- 2. Causing likelihood of confusion or of misunderstanding as to affiliation, connection or association with, or certification by, another, 73 P.S. § 201-2(4)(iii);
- 3. Making solicitation calls of goods or services over the telephone without first clearly, affirmatively, and expressly stating:
 - a. the identity of the seller,
 - b. the purpose of the call is to sell goods or services,
 - c. the nature of the goods or services; and
 - d. that no purchase or payment is necessary to be able to win a prize or participate in a prize promotion if a prize promotion is offered, 73 P.S. § 201-2(4)(xvii); and

4. Engaging in any other fraudulent or deceptive conduct which creates a likelihood of confusion or of misunderstanding, 73 P.S. § 201-2(4)(xxi);

WHEREAS, Respondents agree to cease and desist from violating the *Telemarketer Registration Act*, *Telemarketing Sales Rule*, and *Consumer Protection Law*, and desire to comply with the civil laws of the Commonwealth; and

WHEREAS, this Assurance of Voluntary Compliance is accepted by the Commonwealth pursuant to Section 201-5 of the *Consumer Protection Law*, 73 P.S. § 201-5, in lieu of commencing statutory proceedings under Sections 201-4 or 201-8 of the *Consumer Protection Law*, 73 P.S. §§ 201-4, 201-8.

SETTLEMENT TERMS

NOW THEREFORE, having conducted trade and commerce within the Commonwealth, Respondents agree for themselves, their successors, assigns, officers, partners, and affiliates, as follows:

- I. The Recitals set forth above are incorporated herein as though fully set forth.
- **II.** Injunctive and Affirmative Relief:
- A. Respondents shall comply with any and all provisions of the *Consumer Protection*Law and any amendments thereto, and are permanently enjoined from any violation thereof.
- B. Respondents shall comply with any and all provisions of the *TRA* and any amendments thereto, and are permanently enjoined from any violation thereof.
- C. Respondents shall comply with any and all provisions of the *TSR* and any amendments thereto, and are permanently enjoined from any violation thereof.
- D. Respondents are permanently enjoined from and SHALL NOT themselves, nor their successors, assigns, officers, partners, agents, representatives, employees and all other third-party acting on their behalf, jointly or individually, directly or indirectly, or through any corporate

or business device, currently or at a future time, engage in the business as a telemarketer in the Commonwealth of Pennsylvania and are prohibited from registering as a telemarketer in the Commonwealth of Pennsylvania.

III. Monetary Relief

- A. **Required Payment** Upon the signing of this Assurance of Voluntary Compliance, Respondents shall pay to the Commonwealth a total payment of TWO THOUSAND and 00/100 Dollars (\$2,000.00), which shall be allocated as follows:
 - Civil Penalties in the amount of ONE THOUSAND and 00/100 Dollars
 (\$1,000.00) shall be paid upon Respondents' execution of the Assurance of
 Voluntary Compliance which shall be allocated as follows:
 - a. THREE HUNDRED and 00/100 Dollars (\$300.00) to be allocated as the statutory remittance pursuant to Section 2245.2(k)(2) of the *TRA*, 73 P.S. § 2245.2(k)(2), which shall be placed in an escrow account and distributed on a pro-rata basis to consumers who were listed on the do-not-call list at the time they were called by Respondents and filed complaints with the Commonwealth; and
 - SEVEN HUNDRED and 00/100 Dollars (\$700.00) to be distributed to the Commonwealth of Pennsylvania, Department of Treasury.
 - 2. Costs of Investigation in the amount of ONE THOUSAND and 00/100 Dollars (\$1,000.00) to be distributed to the Commonwealth of Pennsylvania, Office of Attorney General, as costs of this investigation to be deposited into an interestbearing account from which both principal and interest and shall be expended for public protection and educational purposes.

B. **Form of Payment** - All payments made by Respondents to the Commonwealth, pursuant to this Assurance of Voluntary Compliance, shall be in the form of a certified check, cashier's check, or money order made payable to the "Commonwealth of Pennsylvania, Office of Attorney General" and shall be forwarded to Merna T. Hoffman, Deputy Attorney General, Bureau of Consumer Protection, Strawberry Square, 15th floor, Harrisburg, PA 17120.

IV. Miscellaneous Terms

- A. The "Effective Date" of this Assurance of Voluntary Compliance shall be the day it is filed with the Allegheny County Court of Common Pleas.
- B. In accordance with Section 201-5 of the *Consumer Protection Law*, this Assurance of Voluntary Compliance shall not be considered an admission of violation for any purpose. 73 P.S. § 201-5.
- C. Allegheny County Court of Common Pleas shall maintain jurisdiction over the subject matter of this Assurance of Voluntary Compliance and over Respondents for the purpose of enforcing its terms.
- D. Nothing in this Assurance of Voluntary Compliance shall be construed to waive any individual right of action by a consumer or a local, state, federal, or other governmental entity.
 - E. Time shall be of the essence with regard to Respondents' obligations hereunder.
- F. Respondents further agree to execute and deliver all authorizations, documents and instruments which are reasonably necessary to carry out the terms and conditions of this Assurance of Voluntary Compliance, whether required prior to, contemporaneous with or subsequent to the Effective Date, as defined herein.

- G. Respondents understand and agree that if it made any false statement in or related to this Assurance of Voluntary Compliance, that such statement was made pursuant to and under penalty of 18 Pa.C.S. § 4904, relating to unsworn falsification to authorities.
- H. This Assurance of Voluntary Compliance may be executed in any number of counterparts and by different signatories on separate counterparts, each of which shall constitute an original counterpart hereof and all of which together shall constitute one and the same document. One or more counterparts of this Assurance of Voluntary Compliance may be delivered by facsimile or electronic transmission with the intent that it or they shall constitute as original counterpart hereof.
- I. This Assurance of Voluntary Compliance sets forth all of the promises, covenants, agreements, conditions and understandings between the parties, and supersedes all prior and contemporaneous agreements, understandings, inducement or conditions, express or implied. There are no representations, arrangements, or understandings, oral or written, between the parties relating to the subject matter of this Assurance of Voluntary Compliance that are not fully expressed herein or attached hereto. Each party specifically warrants that this Assurance of Voluntary Compliance is executed without reliance upon any statement or representation by any other party hereto, except as expressly stated herein.
- J. Respondents agree by the signing of this Assurance of Voluntary Compliance that they shall abide by each of the aforementioned provisions and that the breach of any one of those terms shall be sufficient warrant for the Commonwealth of Pennsylvania to petition this Court, or any court of competent jurisdiction, to assess the penalties provided under Section 201-8, 201-9, and 201-9.1 of the *Consumer Protection Law*, and to order any other equitable relief which the Court deems necessary or proper.

K.	Any failure of the Commonwealth to exercise any of its rights under this Assurance
of Voluntary (Compliance shall not constitute a waiver of its rights hereunder.

{SIGNATURES ON THE FOLLOWING PAGES}

WHEREFORE, intending to be legally bound, the parties have hereto set their hands and seals.

FOR THE PETITIONER:

COMMONWEALTH OF PENNSYLVANIA OFFICE OF ATTORNEY GENERAL

MICHELLE A. HENRY ATTORNEY GENERAL

Date: June 2, 2023

By:

MERNA T. HOFFMAN Deputy Attorney General PA Attorney I.D. No. 312897 15th Floor, Strawberry Square

Harrisburg, PA 17120 Telephone: (717) 787-4679

Email: mhoffman@attorneygeneral.gov

FOR THE RESPONDENTS:

AM PROTECTION, Inc.

By:

Mariam Nasrati as Owner/ Officer AM Protection, Inc.

Mariam Nasrati, individually

Date: 05-30-2023 By:

IN THE COURT OF COMMON PLEAS OF ALLEGHENY COUNTY, PENNSYLVANIA

COMMONWEALTH OF PENNSYLVANIA, BY MICHELLE A. HENRY ATTORNEY GENERAL,

Petitioner, : CIVIL DIVISION

AM PROTECTION, INC.;

•

and

MARIAM NASRATI, : Individually and as Owner of AM Protection, Inc. :

Respondents. :

CERTIFICATE OF SERVICE

I, MERNA T. HOFFMAN, do hereby certify that on the date set forth below the Assurance of Voluntary Compliance was served upon the following via USPS regular first class mail and E-Mail as follows:

AM Protection, Inc. 2700 North Main Street Suite 601 Santa Ana, California 92705

v.

&

Mariam Nasrati CEO of AM Protection, Inc. 417 N. McClay Street Santa Ana, California 92701

Date: June 2, 2023 By:

MERNA T. HOFFMAN

DEPUTY ATTORNEY GENERAL

PA Attorney I.D. No. 312897

15th Floor, Strawberry Square

Harrisburg, Pennsylvania 17120

Telephone: 717.787.9707

Email: mhoffman@attorneygeneral.gov

IN THE COURT OF COMMON PLEAS OF ALLEGHENY COUNTY, PENNSYLVANIA

COMMONWEALTH OF PENNSYLVANIA,	:
BY MICHELLE A. HENRY	:
ATTORNEY GENERAL.	:

Petitioner, : CIVIL DIVISION

:

v.

AM PROTECTION, INC.;

:

and

MARIAM NASRATI,

Individually and as Owner of AM Protection, Inc. : Respondents. :

I certify that this filing complies with the provisions of the *Public Access Policy of the Unified Judicial System of Pennsylvania: Case Records of the Appellate and Trial Courts* that require filing confidential information and documents differently than non-confidential information and documents.

Date: June 2, 2023 By:

MERNA T. HOFFMAN

DEPUTY ATTORNEY GENERAL